

IRA B. KRAEMER & CO. Wholesale Services Division 467 Grant AvenueScotch Plains, New Jersey 07076 Phone: (908) 322-4469 - www.bowrehairing.com



		City/Town	
		E mail	
See Inst	ructions for sen	ding bows on reverse side !	
Quantity Bows to be re	ehaired (2 bows mini	imum Order for this pricing, mixed	d OK)
Violin Bows (Wood,	Glasser, Composite)@ \$15.00	ea. best natural unbleached white horse hair	•••••
Viola Bows (Wood,	Glasser,Composite)@ \$16.0(	) ea. best natural unbleached white horse hair	•••••••
Cello Bows (Wood, Glasser or Composite) @ 17.50 ea. best natural unbleached white horse hair			•••••
Bass Bows (Wood,G	lasser or Composite) @ 19.0	0 ea. best natural GRAY horse hair	•••••
Bass Bows (Wood, Glasser or Composite) @ 21.00 ea. best natural WHITE horse hair			••••••
NOTE: Above pricin	g does not apply to how	s with Tortoiseshell, Ivory or Gold mour	nted frogs
		\$24.00, VIOLA: \$25.00, CELLO: \$27.50	11055
(if you send only one bow)	·	<u>424.00, VIOLA. 423.00, CELLO. 427.90</u> ay hair) \$28.00, BASS (white hair) \$30.00	)
	• •	vailable only when done at the time of re	enairing
	·	bod, nickel ferrule and Parisian eye)	
Ebony, half lined, divided	· ·		
Violin \$16.50Viola \$17.50 Cello \$20.00Bass \$35.00 Ebony, full lined, divided button, mother of pearl slide, Parisian eye (model 2)			••••••••
	V I	\$60 .00 Bass \$75.00	
<u>TIP REPLACEMENT</u> pla			
Violin \$20.00 Vio	-	00 Bass \$25.00	•••••••
GRIP REPLACEMENT	plastic student grade		
Violin \$4.00 Viola \$4.00 Cello \$5.00 Bass \$6.50			•••••••••••
Leather Thumb grip and s	stainless steel winding		
Violin \$25.00 Viola \$26.00 Cello \$28.00 Bass 30.00			•••••••
(Pure silver and all leather	grips available as per o	quote)	
SCREW AND EYELET R	EPLACEMENT 3 part	t divided button, nickel silver	
Violin \$7.00 Viola			••••••••••
	-		
Questions via e mai		mail.com or by phone: 908 322-4469	
	Total a	amount of rehairing and repairs	••••••
Eastern and Central Time	Zone Shinning (via Dr	iority Mail and Insurance)	
1 to 10 Bows: \$12.50	11-30 Bows \$13.75	31-100 Bows 21.00	
1 to 10 Dows. \$12.30	11-30 DUWS \$13.73	51-100 Dows 21.00	••••••••••
Mountain and Pacific Tim	e Zone Shinning (via P	riority Mail and Insurance)	
1 to 10 Bows: \$17.00	11-30 Bows \$20.00	31-100 Bows 24.00	

**GRAND TOTAL** 

Be sure to enclose payment or check and pack this order form with bows

## **New Shipping Rates as of 6/23**

## Instructions for Sending Bows

Your first shipment to us should be securely packed and please be sure to stiffen the carton with a piece of wood attached to the bows so that they are reinforced during shipping. Cushioning with newspapers or styrofoam peanuts will also protect your bows while in transit. Please use this order form and handy shipping label.

You may leave you store's own repair ticket on the bows when sending and we will return them with your own ticket still attached.

Shipping via UPS or US Mail is best and most cost effective.

## VERY IMPORTANT:

1. <u>Please inspect bows in the presence of your customer for stick fractures and missing or broken parts</u>. Stick fractures are costly and difficult to repair. This type of repair should be done only to finer bows. A student grade bow with a broken stick presents an excellent sales opportunity.

2. If a bow has lost its camber it may have to be recambered before it is rehaired. Camber is the downward curve in the stick which holds the hair tight when the bow is tightened. If this camber has been lost a successful rehairing can not be accomplished. Many inexpensive bows (Beechwood, Chinese, Japanese and other lower grade wooden student bows) can not be recambered successfully and will be returned without being rehaired. If you point this out to your customer you will have saved both yourself and your customer a disappointment and will have another sales opportunity. Fiberglass bows (Glasser) do not loose their camber.

3. High grade replacement parts and service for professional quality bows is custom work and will be quoted individually. Call, Fax or e mail (bowservice@ibkco.com) with your needs.

Recambering on pernambuco bows only having no previous stick fractures:\$15.00 - Violin and Viola Bows\$18.00 - Cello Bows\$20.00 - Bass Bows

## Terms and Conditions of Service

Bows sent to Ira B. Kraemer & Co. for service will be serviced as indicated on the opposite side of this form. Bows which are sent with no indication other than "rehair" will be rehaired only, and <u>only if bows are in rehairable condition</u>, <u>not needing any other repairs or parts</u>. Bows which are sent for rehair where other service is needed and not indicated will be returned unserviced unless "service as needed" is checked or a notation on the bow is provided. If "service as needed" is indicated and the service needed is not cost effective, we will notify you of such by phone if requested. **Ira B. Kraemer & Co. reserves the right to refuse to service any bow which has had**, in our opinion, previous service not of professional quality having impaired the integrity of the bow, such as a broken tip which has been glued without proper alignment, an improperly installed spline or pin or any other previous tip work, a frog where the slide has been previously glued in place, a frog which has been damaged and reglued, a bow stick with a lateral fracture which has not been properly pinned or aligned, a tip with damaged side walls either repaired or unrepaired.

Bows may be sent with your own work order or purchase order; however, all services needed must be indicated as listed on this form or we will just rehair the bows without any additional work performed.

**Ira B. Kraemer & Co. will not be responsible for bows having disintegrated parts** such as mother of pearl eyelets, ivory or bone tips, worn leather grips, loose grip windings, worn or frozen screws and eyelets. We reserve the right to return, unserviced any bow which is deemed to have parts which will not survive the normal rehairing procedure.

Turnaround time varies with the amount of volume in house. Turnaround time for bows needing other than just rehairing will be extended. Longest turnaround times are normally between the months of August through October.

Quantity orders will be given top priority as to turn around.



